



Megan Reynolds
Senior Manager,
Growth Solutions

Megan Reynolds is a seasoned leader in home-based care with more than 10 years of experience in corporate and agency leadership, business development, and team mentoring for strategic growth. Based in Arizona, she supports clients in home health, hospice and private duty care with consulting and training in the areas of sales, marketing and referral management.

Megan began her career in home-based care in 2008 with Heartland Home Health, Hospice & Infusion in Ohio, where she served in progressively responsible positions, developing a strong background in regional operations, account management, business development, team advancement and training. The former CEO of Comprehensive Hospice and Palliative Care in Arizona, she is highly skilled in aligning teams for fiscal and clinical success with diverse experience in budget, compliance, sales account management and customer service. She also served three years with the former Nurse on Call Home Healthcare of Florida, advancing from corporate sales manager and multi-branch manager to regional vice president.

Megan's successful track record for helping teams exceed goals includes comprehensive oversight of organizational clinical and financial initiatives for licensure and accreditation, budget, recruiting, intake and admission, and sales management to ensure quality and fiscal performance.

Megan earned a bachelor's degree with a focus in the health sciences, marketing promotion and sales from Miami University in Oxford, Ohio.