



Elisabeth M. Lapin
Principal

A Principal at Simione Healthcare Consultants, Lisa has been active in health care since 1981. Her experience includes 27 years in home care and hospice consulting, over five years in business office operations and management, and three years of accounting systems consulting in a corporate environment.

She has extensive experience in preparation and review of Medicare and other thirdparty cost reports for freestanding and hospital-based home health agencies and hospice providers, home office cost statements for chain organizations, and assisting agencies in designing and implementing unique, direct and discrete costing methodologies. Lisa has performed Revenue Cycle Reviews, prepared Budgets and Cash Flow Projections for Home Health and Hospice start-ups and continuing operations, and Hospice Inpatient Feasibility Analyses. She has performed Organizational Structure and Operational Reviews, and Financial Analysis of Operations. Additionally, Lisa has provided Interim Management Services (CFO and CEO) for home health and hospice providers.

Lisa is a member of many industry organizations including the National Association for Home Care and Hospice (NAHC), National Hospice and Palliative Care Organization (NHPCO), Home Care Alliance of Massachusetts (Reimbursement Committee), Hospice and Palliative Care Federation of Massachusetts, Home Care & Hospice Financial Managers Association, Connecticut Association for Healthcare at Home, Hospice and Palliative Care Association of New York, New Jersey Hospice and Palliative Care Organization, and Florida Hospice and Palliative Care Association.

Lisa has also conducted numerous workshops for state and national home health and hospice associations on topics that include: Tightening the Belt-Cost Reduction Strategies, Strategic Planning in Tight Times, Manage and Improve Hospice Operations Through Metrics, Keys to Financial and Quality Success in Home Health & Hospice, Navigating the New Hospice Cost Report, Finance, Hospice Benchmarks and Profitability for Clinical Managers, Hospice Cost Report Reform: Ready or Not, Medicare PPS Home Health 101, Understanding the Hospice Cap, Hospice Financial and Clinical Insights, and Maximizing the Value of the New Hospice Cost Reporting Requirements: A Management Tool.

Lisa is a graduate of Alfred University with a B.F.A.