

**Simione Healthcare Consultants
Leadership Summit 2020
FACULTY BIOGRAPHIES**

Christina Andrews, Senior Manager, Simione Healthcare Consultants (Growth Solutions)

Christina Andrews has nearly 20 years of experience in marketing and sales, business development and operations with a focus on consulting, training, and market analytics. She began her career with HCR ManorCare, holding diverse corporate, field and management positions, developing a strong background in strategic planning, project management, quality, compliance, reimbursement and market analysis as a business development manager, hospice administrator, and regional leader to support growth for multi-state operations. She earned a bachelor's degree in business and marketing from the University of Toledo, Ohio, and earned designation as a Six Sigma Green Belt.

David Berman, Principal, Simione Healthcare Consultants (Mergers & Acquisitions)

David Berman leads M&A at Simione with 20+ years of progressive experience in business integration and financial improvement initiatives. He is a Certified Public Accountant, Certified Global Management Accountant, and Certified Valuation Analyst. In 2015, he was named as a 40 Under Forty honoree by the National Association of Certified Valuators and Analysts and Consulting Training Institute. His expertise includes due diligence, business valuation, market assessment, and strategic planning for home and community-based care, including roles as an interim executive, national speaker, and industry collaborator to support financial performance. He earned a B.S. in accounting from the University of Connecticut.

Sara Castillo, Chief Clinical Officer, AccentCare Home Health Inc.

Sara Castillo has served as Chief Nursing Officer for AccentCare Home Health since 2006. She has over 40 years of healthcare experience, the majority in home care and hospice, including a background in operations, QAPI, compliance, integration, and financial performance improvement. Prior to joining AccentCare, Ms. Castillo was a home health consultant, directed clinical services for Optimum Home Care and Allied Professional Nursing and served as faculty nursing instructor for Concord College. She holds public health certification and earned an MSN degree from California State University, Los Angeles.

Carla Davis, Chief Executive Officer, Heart of Hospice

Carla Davis has led Heart of Hospice in Charleston, SC, since 2015, drawing on her 28+ years of hospice experience and more than two decades in leadership roles. She previously served as COO at VistaCare and vice president of sales and marketing at Heartland Home Health Care and Hospice, a division of HCR ManorCare. Carla has an extensive background in compliance, operations and sales growth analysis, and experience with one of the country's largest fiscal intermediaries, Palmetto GBA, educating and regulating hospice providers. A member of the board of directors for the National Hospice and Palliative Care Organization (NHPCO), Carla graduated from Davidson College (NC).

Aldin Fauni, Senior Manager, Simione Healthcare Consultants (Information Technology)

Aldin Fauni is a registered nurse with 15+ years of clinical and technology experience in EHR implementation, project management, system analysis, workflow configuration and system optimization. He is a registered health information administrator (RHIA) and certified informatics systems professional (CHISP), supporting healthcare quality and efficiency across settings and systems. His previous roles included director of informatics at Homecare System Solutions (PA), and consulting and staff roles at Bayada Home Health Care, VNA of Somerset Hills, and Columbus Hospital, all in New Jersey. He earned a M.S. in health informatics from University of Illinois, Chicago, and a BSN from the University of Perpetual Help Rizal, Philippines.

Cindy Gibbons, Senior Manager, Simione Healthcare Consultants (Finance)

Cindy Gibbons is a certified home care and hospice executive with more than 25 years in fiscal operations and agency administration for senior and home-based healthcare organizations. A member of the Simione team since 2017, she was previously a national post-acute director at Tenet Health (TX), where she managed financial operations for 11 agencies. She also held progressive roles in CT at Masonicare, including corporate finance director and home health and hospice administrator; and CFO at VNA Services, and other areas of healthcare finance, starting as a Medicare auditor for the CT intermediary. Cindy earned an MBA and a B.S. in accounting from Quinnipiac University (CT).

J'non Griffin, President, Home Health Solutions, a Simione Coding Company (Operations, Coding & OASIS Review)

As founder and president of Home Health Solutions, LLC, J'non Griffin is a registered nurse with 30+ years of clinical and leadership experience as a field nurse, agency director, regional director, executive and consultant for home health and hospice agencies. She is an accredited ACHC and CHAP consultant and a AHIMA-approved ICD-10-CM trainer/ambassador with certifications in home care coding (HCS-D), OASIS competency (COS-C), hospice coding (HCS-H), and home care compliance (HCS-C). A frequent national speaker, she is a collaborator for Decision Health's *The Diagnosis Coding Pro*, has published several manuals and assisted with online coding/OASIS instruction modules. J'non earned a master's degree in health care administration in 2005.

Brent Korte, Chief Home Care Officer, EvergreenHealth

Brent Korte leads home health and hospice operations at EvergreenHealth following a 20-year career in spanning home health, hospice, and pediatrics, including roles as agency and regional administrator, account manager and recruiter. He previously worked for Maxim Healthcare Services, LHC Group, and HCR Manor Care with progressive responsibility in operations and organizational strategy. He is a member of the board of directors for the National Association for Home Care and Hospice (NAHC) and Northshore Senior Center, Bothwell, WA, and a former board member for the Home Care Association of Washington. Brent earned a B.S. in microbiology from Kansas State University and is pursuing health administration graduate studies at Cornell University.

Rob Krause, Division Vice President of Sales, West-Gateway Division, LHC Group

Rob Krause has more than 17 years of healthcare experience, currently serving as Division Vice President of Sales for LHC Group's Western Region, where he provides strategic sales support to account executives, market acceleration guidance to area leadership, and oversight for the national sales training program. Prior to joining LHC Group in 2018, he served as vice president of sales at Kindred at Home, where he oversaw nine home health and three hospice locations in the Pacific Northwest. Rob earned a B.A. in communications from Western Washington University.

Mark Kulik, Managing Director, The Braff Group

Mark Kulik joined The Braff Group in 2008, providing national oversight for entire post-acute transaction process, including pre-market due diligence, buyer development, marketplace presentation, deal negotiation, contract finalization, and closing. He ranks among less than 100 U.S. professionals certified as a M&A Master Intermediary and is also a Certified M&A Professional. His career spans four decades with previous senior leadership roles in operations, business development and marketing at PSA Healthcare, Inc., Abbey/Foster Medical (now Apria), and a leading post-acute software vendor. A graduate of Fordham University, Mark is a board member for the Home Health Finance Management Association (HHFMA) and the Home Care Technology Association of America.

Christine Lang, Director, Simione Healthcare Consultants (Data Analytics)

Christy Lang joined the Simione team in 2020 to lead solutions for data strategy, analysis, and management. During her 20+ years in post-acute care, she previously served in senior director roles with ABILITY Network for sales strategy, market development and product management. She also led product strategy and client services at National Research Corporation and grew in progressive roles spanning client relations, product management, data strategy, and leadership at Outcome Concept Systems, Inc. A frequent national speaker and author, she earned an MBA and a B.A. in political science and mathematics from the University of Washington.

Melynda Lee, Director, Simione Healthcare Consultants (Growth Solutions)

Melynda Lee joined Simione in 2016, bringing 15+ years of expertise in home care and hospice sales, marketing and communications, referral management, and strategic planning. A frequent industry speaker and trainer, she is a former post-acute leader in Florida and Georgia with previous service as a board and education committee member for the Georgia Hospice and Palliative Care Organization. Additionally, she served 10 years as a marketing leader and publisher at the New York Times Company. Melynda earned a BFA in advertising design from University of North Florida, and an MBA from Webster University, with advanced management training from the Northwestern University, Kellogg School of Management, and the American College of Healthcare Executives. She also holds certificates in digital marketing and instructional design and is a True Colors® Certified Facilitator.

Julia Maroney, Managing Director, Simione Healthcare Consultants (Clinical Operations)

Julia Maroney has three decades of progressive experience as a nursing leader and consultant in home health and hospice, including 15 years in nursing management and 10 years in executive management. She leads team efforts in clinical operations and clinical/financial assessment with a focus on quality, process improvement, training, technology, and compliance. Julia's executive background includes national recognition for cost and quality, survey readiness and accreditation, and a passion for operationalizing regulatory requirements. A licensed professional nurse, she earned bachelor's and master's degrees from St. Joseph's College in Maine. A member of the National Association for Home Care and Hospice and the National Hospice and Palliative Care Organization, she also achieved a Green Belt in Lean Six Sigma processes and is certified as a home care coding specialist.

Andrew Molosky, President and Chief Executive Officer, Chapters Health System

Appointed as Chapters Health System's chief executive in 2017, Andrew Molosky is a Fellow of the American College of Healthcare Executives and a Certified Hospice and Palliative Care Administrator. He has served in senior leadership positions across post-acute settings for nearly 20 years, including president and COO at UnityPoint at Home, and regional leadership positions with Seasons Hospice and Palliative Care, Amedisys Hospice and Palliative Care, Odyssey Healthcare, and Heartland Hospice and Home Health. Andrew graduated from the University of Toledo with a B.S. in clinical exercise science and cardiac rehabilitation and earned an MBA from the Ken Blanchard College of Business at Grand Canyon University, Phoenix. He holds certifications from the Duke University Palliative Care Partnership and the Hospice Education Network.

Theresa Santoro, President and Chief Executive Officer, RVNAHealth

Theresa Santoro has led RVNAHealth since 2007, joining the agency in 1999 as a visiting registered nurse, and later serving as director of clinical services and vice president of clinical operations. Her 25+ years of clinical and administrative nursing experience includes the development of hospice, rehabilitation, and wellness services, guiding construction of a new facility and strategic rebranding to reflect her organization's "lifetime care" offerings. She earned a BSN and MSN from Sacred Heart University, which recognized her in 2015 with an outstanding alumni leadership award. A certified home care administrator, she was the 2006 recipient of CT's Nightingale Award for Excellence in Nursing and the 2009 recipient of the Judith Hriceniak Award for Excellence in Nursing Leadership from the CT Association for Healthcare at Home.

Eric Scharber, Principal, Simione Healthcare Consultants, and Exact Recruiting, a Simione Talent Solution (Talent)

Eric Scharber is a Principal at Simione, leading talent acquisition and advisory services through Exact Recruiting, a Simione talent solution since 2017. After founding Exact Recruiting in 2005, Eric led the firm to become the top recruiting and executive search entity for home care and hospice, serving clients across the U.S. and placing more than 1,500 professionals during 12 years of operation. He has spent his entire professional career in healthcare recruiting, staffing and executive search -- with the bulk of that time spent solely on home care and hospice. A board member for the Home Care Association of Florida, Eric supports many industry associations as a speaker and collaborator on workforce issues. He earned a B.S. in business administration with specialization in marketing and public relations from the University of Florida.

Michael Simione, Manager, Simione Healthcare Consultants (Finance and Data Analytics)

Michael Simione joined the Simione team in 2011, and provides a wide range of expertise in budgeting, strategic planning, cost reporting, and data analytics. He has developed comprehensive data tools to support financial performance in home health, hospice and private duty settings. In addition, Michael has experience providing support for interim management, accounting, financial feasibility studies, competitor analysis, and regulatory compliance. He is a member of the National Association for Home Care & Hospice (NAHC), the Home Care and Hospice Financial Managers Association (HHFMA), and the Arizona Association for Home Care. Michael earned a B.S. in chemistry from Bucknell University and an MBA from Quinnipiac University.

Robert Simione, Director, Simione Healthcare Consultants (Finance)

Rob Simione is Director of Financial Consulting at Simione, where he provides expertise to help clients improve financial operations and profitability. A Certified Public Accountant, Rob has been instrumental as an interim financial executive for home care and hospice agencies and health networks, and in developing the firm's industry leading benchmarking tool, the Simione Financial Monitor. Prior to his years with Simione, Rob worked for Price Waterhouse Coopers, where he received the Chairman's Award for excellence in teamwork. There, he served as a senior tax associate, gaining experience with corporate and tax accounting. He graduated from Villanova University with a B.S. in accounting.

William Simione, III, Managing Principal, Simione Healthcare Consultants (Finance and Operations)

William Simione III has been involved in key financial management initiatives for the home health and hospice industry over three decades. In addition to leading Simione, he has held many interim management positions, including CEO and CFO for agencies, multi-state providers and hospital-owned post-acute entities, and has been instrumental in many agency turnarounds, including positioning an agency for acquisition. He is a board member of the National Association for Home Care & Hospice (NAHC), the Home Health and Hospice Financial Management Association (HHFMA), and Connecticut Association for Healthcare at Home. An experienced national speaker and contributor to industry news outlets and publications, he earned a B.S. in accounting from Villanova University.

Kimberly Skehan, Director, Simione Healthcare Consultants (Clinical Quality, Regulatory and Compliance)

Kimberly Skehan has 30+ years of clinical, management and consulting experience in home health and hospice with a focus on quality, regulatory and compliance. She is a member of the Regulatory Committee of the National Hospice & Palliative Care Organization (NHPCO), the Education Committee for the National Association for Home Care and Hospice (NAHC), and the Connecticut Association for Healthcare at Home, where she previously served as vice president for clinical and regulatory services. A certified consultant by the Accreditation Commission for Health Care (ACHC), Kim also provides state and federally mandated independent nurse consultant services (INC) to educate and monitor agencies regarding compliance requirements. She is also an AHCC-accredited home care coding specialist and certified OASIS reviewer (COS-C). Kim is a nationally recognized speaker and liaison to state and federal regulatory agencies and legislators regarding issues affecting the industry. She earned a BSN degree from Southern Connecticut State University, and an MSN degree from the University of Connecticut.

Laura Wilson, Director, Simione Healthcare Consultants (Clinical Operations)

Laura Wilson joined Simione in operations consulting in 2018, bringing three decades of experience in home care, hospice, and palliative care disciplines. She served in progressively responsible clinical and regional leadership roles in the western U.S., Minnesota, Texas, and Florida, including Kindred at Home, North Memorial Health Care, Intrepid USA Health Care Services, Nurse On Call Home Health Care, Tender Loving Care/Staff Builders, In Home Health, and Health One Home Care & Hospice/Allina. Her extensive background includes multi-site operations, quality management, human resources, compliance, and business development. A registered nurse and certified clinical OASIS specialist (COS-C), she earned a BSN from the University of North Dakota, Grand Forks.