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Principal

Shelly is a Principal for Simione Healthcare Consultants and is responsible for the firm's Merger & Acquisition Department which includes the supervision and review of merger & acquisition activity for home care, hospice and private duty providers.

Shelly has extensive expertise in the valuations of health care and in particular home health care including, but not limited to, providers of skilled nursing and rehabilitation, home infusion, respiratory, hospice, private duty and medical equipment suppliers. These companies include all auspices of the health care industry (e.g. small and large proprietary agencies, regional and national chain organizations, hospital-based and affiliated agencies and not-for-profit health care providers).

He has performed valuation assignments including merger & acquisition appraisals, sales and divestitures, fairness opinions, shareholder transactions, litigation support and appeared as an expert witness in court proceedings. He is experienced in performing financial due diligence for buyers and other transactional types.

Shelly has a B.S. in Accounting from American International College and he is a Certified Public Accountant as well as a Certified Valuation Analyst. Shelly is a member of the American Institute of Certified Public Accountants, Connecticut Society of Certified Public Accountants, National Association of Certified Valuation Analysts (NACVA), the National Association for Home Care & Hospice, National Private Duty Association, National Hospice and Palliative Care Organization, and Home Care & Hospice Financial Managers Association. He is also in a member of a number of Professional Committees including Connecticut Society of Certified Public Accountants and former Chairman of Committee on Hospitals and Health Care, Auditing Standards, Accounting and Review Services, Continuing Professional Education, Peer Review and Relations with Secondary Schools.

Shelly is a regular speaker concerning mergers & acquisitions matters and has also conducted seminars on business valuations, due diligence procedures, accounting, reimbursement issues relating to Medicare Prospective Payment System (PPS), tax-exempt organizations, and other home health care and hospice related issues. He has also conducted several technical workshops for National Association for Home Care & Hospice and State Associations.