



Mark Tsiames is a Principal at Simione Healthcare Consultants with more than 25 years of experience helping home care and hospice organizations improve their business performance.

A Certified Public Accountant and Certified Valuation Analyst, Mark has developed due diligence and valuation programs for all categories of home health and hospice businesses. He has worked with many clients for acquisitions and dispositions of home health and hospice agencies, developing financial models, and creating and maintaining informational databases using cost report data, as well as performing process reviews of agencies' financial support departments. Mark also has many years experience as an interim executive in financial management for large hospital-based and proprietary home care providers.

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Mark is a graduate of Pace University, Lubin School of Business, with a BBA in Accounting and Taxation. He has authored articles on alternative home care business structures, Medicare reimbursement issues, cost reports, cost analyses of home care programs, and telehealth programs. He has authored articles on telehealth in major trade publications.

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