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**Taylor Small**  
Business Development Executive

Taylor Small joined Simione Healthcare Consultants in December 2020 as a Business Development Executive to support clients with outsourced billing, coding and OASIS review services as part of the firm's comprehensive revenue cycle solutions.

Based in Springfield, Missouri, Taylor began her sales career in 2010 and has extensive experience in home care, hospice and private duty sales and relationship management. She previously served as a home care account manager with MatrixCare, where she supported private duty organizations from December 2018-2020. Between 2010-2018, she served as a lead generation specialist with McKesson for home care, hospice, and private duty, and as a sales representative with Optima Healthcare, focusing on its hospice EMR solution and marketing strategy development. She also served as a B2B account executive for Sprint Business Solutions in 2016-2017, covering regional sales operations.

Taylor is a graduate of Evangel University, Springfield, Missouri.