

Explore Specialized Outsourced Services by Simione Healthcare Consultants, a Leader in Home Health & Hospice Performance

OUTSOURCED BILLING

CODING & OASIS

QAPI SOLUTIONS

Bring Clarity and Stronger Returns for Quality, Compliance & Revenue Capture

Simione Healthcare Consultants drives results in home health and hospice with a wide range of expertise and tools to assess, evaluate and improve performance. Our many consulting disciplines bring knowledge to overcome challenges, and often find that agencies will benefit exponentially from the use of outsourced services to improve efficiency and compliance, while better supporting the bottom line.

Simione's outsourcing services can make a significant difference to your organization's profitability, and not just in improved timing and accuracy. While you can expect to see higher reimbursement, savings can also be realized through reduced administrative costs, improved compliance, and the backdrop of an experienced consulting team.




Outsourced Billing

Simione has built upon its longstanding leadership in home care and hospice finance to help agencies tackle the challenges of billing and collections. Our experienced revenue cycle consultants and billers understand the intricacies of managing a timely, accurate process to drive cash flow and uphold organizational compliance. Our outsourced billing services include resources to:

- Bill and collect for Medicare, Medicaid and commercial payers
- Optimize electronic billing
- Monitor daily RTP status, ADRs and denials
- Complete cash posting
- Communicate with operations to resolve unbilled accounts
- File NOE/NOTR to support daily hospice operations

Coding & OASIS Review

Our fully certified, credentialed team at Home Health Solutions, a  Simione Coding Company, provides ICD-10 Coding and OASIS review for home health, and Coding and HIS review for hospice. Our staff excels across multiple EMRs, supporting compliance and maximum reimbursement with a focus on accuracy, timeliness, and efficiency. We follow each home health agency's OASIS preference to either make changes or share our recommendations, providing a rationale to the clinician for acknowledgment and finalization. Our team reviews necessary documents, assisting agency staff to complete a Plan of Care that is fully compliant and defensible. We'll help to:

- Maximize your revenue opportunity
- Eliminate costly coding errors
- Shorten the time for claim submission
- Reduce the cost for coding operations


QAPI Solutions

As a requirement in both home health and hospice, a comprehensive Quality Assessment/Performance Improvement (QAPI) program helps to ensure strong regulatory compliance, optimal clinical care, and organizational performance. Agencies can outsource some or all of their QAPI program to our experts to reduce administrative costs, while improving performance and outcomes. Options include:

- Quarterly chart reviews using an automated tool for concise, aggregated results
- Guidance to develop Performance Improvement Plans (PIPs)
- Comprehensive quarterly reports (incident reports/complaints, satisfaction surveys, infections)
- Ongoing consultation to ensure a data-driven QAPI program for measurable improvement in outcomes, patient safety and quality of care

**Is Outsourcing the Right
Choice for Your Home Care
or Hospice Agency?**

Start the conversation and request a free quote:

 [Simione.com](https://www.simione.com)  800.949.0388

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HEALTHCARE CONSULTANTS