



## Eric Scharber

PRINCIPAL

Eric Scharber is a Principal at Simione Healthcare Consultants, leading all talent acquisition and employee retention efforts for the home care and hospice industry through **Exact Recruiting Solutions**, a Simione talent solution. He oversees executive search and non-executive recruiting services, as well as recruitment process outsourcing, compensation analysis and employee satisfaction survey services.

After founding Exact Recruiting in 2005, Eric led the firm to become the top recruiting and executive search entity for the home care and hospice industry, serving clients across the U.S. and placing more than 1,500 professionals in 12 years of operation.

Eric has spent his entire professional career in the healthcare recruiting, staffing and executive search industry -- with the bulk of that time spent solely on home care and hospice. Earlier in his career, he honed his recruiting skills as an executive search consultant and recruiting manager for other healthcare recruiting companies that also specialized in home care and hospice. During this time frame, he began to develop a network of contacts that has enabled him to be successful in countless searches for his current clients. Eric is passionate in his goal of surpassing his client's expectations and assisting them with talent acquisition and employee retention strategies.

He is an active member the Home Care Association of Florida and supports many other industry associations, meeting with members of Congress to discuss home health and hospice legislation and regulations, health care reform, co-pays and other issues that are directly impacting the home care and hospice industry.

Eric earned a B.S. in business administration with specialization in marketing and public relations from the University of Florida.