



**Elisabeth M. Lapin**  
PRINCIPAL

A Principal at Simione Healthcare Consultants, Lisa has been active in health care since 1981. Her experience includes over five years of business office operations and management, in addition to three years of accounting systems consulting in a corporate environment.

She has experience in home care and hospice consulting since 1989 which includes preparation and review of Medicare and other third-party year end and interim cost reports for free-standing and hospital-based home health agencies and hospice providers. In addition to this she has prepared Home Office Cost Statements for chain organizations, assisted agencies in designing, requesting approval for, and implementing unique, direct, and discrete costing methodologies, performed Reimbursement Review and Analysis, prepared Budgets and Cash Flow Projections for Home Health Agency and Hospice start-ups and continuing operations, Hospice Inpatient feasibility analysis, performed Business Office Operational Reviews and Analysis, supervised and assisted with Accounts Receivable recovery projects. Additionally, Lisa has provided, Interim Management services (CFO) for home health and hospice providers.

Lisa is a member of various organizations including the National Association for Home Care and Hospice (NAHC), Home Care Alliance of Massachusetts, Reimbursement Committee: HCAM, Home Care & Hospice Financial Managers Association, and the National Hospice and Palliative Care Organization (NHPCO).

Lisa is a graduate of Alfred University, B.F.A.

Lisa has also conducted workshops for state and national home health and hospice associations on topics including Tightening The Belt-Cost Reduction Strategies, Strategic Planning in Tight Times and Hospice: Preparing for the Future among others.